## Why Be a SAN Chair

- o Enhancing your business referrals and relationships
- Essentially being paid to build distribution
- May compliment your existing client base
- o The collateral and systems have already been built, tried and tested
- o Regular, monthly revenue streams
- Best use/leverage of your wisdom
- Part of a collective network V's working by yourself
- Next chapter; next body of work

## Our expectations of you...

- o Respect the IP & licence agreement
- Promote SAN and it's members
- Act with integrity
- Attend Coach the Coach program
- Be very clear in communicating your role in SAN Vs other work you may do
- Contribute to the group
- Communicate early any issues you're experiencing

## Your expectations of us...

- O Provide collateral, ongoing training & support
- Respond promptly to queries and issues
- Be promoted throughout the group
- Act with integrity